

Qatar Telecommunications Market Indicators and Projections May 7, 2008

DEMOGRAPHICS	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	COMPOUND ANNUAL GROWTH RATE (CAGR)		
											CAGR 03-07	CAGR 08-12	CAGR 03-12
Population (000s)													
Population growth (000s)													
Population Growth %													
Number of Households (000s)													
Households growth (000s)													
Household size													
<small>* Estimated by Arab Advisors Group.</small>													
ECONOMY													
GDP (US\$ Millions)													
GDP per capita (US\$)													
IT AND INTERNET INFRASTRUCTURE													
Number of ISPs (not including Internet Cafes)													
Internet Accounts (000s)													
Accounts Added (000s)													
Internet Accounts penetration %													
Account usage multiplier (includes Internet cafe users)													
Internet Users (000s)													
Internet Users penetration %													
Total country Int'l Internet bandwidth Mbps (Utilized)													
Internet Bandwidth per Account in kbps													
<small>* Estimated by Arab Advisors Group.</small>													
TELECOMS INFRASTRUCTURE													
Number of fixed operators													
Mainlines (000s)													
Mainlines added (000s)													
Growth %													
Mainlines Penetration %													
Residential mainlines %													
Household penetration %													
Residential mainlines (000s)													
Business mainline %													
Business mainlines (000s)													
DSL Lines (000s)													
Added (000s)													
Growth %													
DSL lines as % of total mainlines													
DSL lines as % of total Internet accounts													
Number of Cellular Operators													
Cellular Subscribers (000s)													
Cellular subscribers Added (000s)													
Growth %													
Cellular Penetration %													
<small>Note: Otel does not have an active cellular subscriber definition and lines reported are those lines that are active on the switch.</small>													
REVENUES													
PSTN													
PSTN revenues (US\$ 000)													
Monthly ARPU (US\$)													
CELLULAR													
Cellular revenues (US\$ 000)													
Monthly ARPU (US\$)													
INTERNET													
Internet revenues (US\$ 000)													
Monthly ARPU (US\$)													

Population

Internet accounts

Total country bandwidth

Mainlines (Fixed lines)

Cellular Subscribers

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